

# Value Builders for Manufacturing

## Buy. Sell. Grow Capacity. Increase Efficiency.



It's not easy to see operational issues that are negatively impacting performance and cashflow. The team at High Value Manufacturing identifies and resolves those problems according to industry standards so that your manufacturing business is positioned for success. We also implement training and highly-skilled resources that will optimize ongoing performance, therefore maximizing value for any point in the sales cycle.



### MANUFACTURING EXPERTS

Highly trained, skilled manufacturing advisors • Minimum of 25 years industry experience  
• Comprehensive hands-on expertise • Immediate, sustainable solutions

### OPERATIONAL PERFORMANCE ANALYSIS

Examine problems objectively • Engage client directly on plant floor • Resolve critical manufacturing issues • Optimize efficiency, realize full revenue potential, and increase profit

### VALUE CREATION

Resolve specific performance challenges quickly • Evolve the business model through standards-based best practices • Achieve a sustained ROI

“ THE REVITALIZATION OF THE U.S. MANUFACTURING SECTOR HAS BECOME A NATIONAL PRIORITY—TO PROPEL ECONOMIC GROWTH, SUPPLY CHAIN RESILIENCY, AND NATIONAL SECURITY. BY 2030, WE EXPECT TO SEE A SIGNIFICANT INCREASE IN NEW SMALL-TO-MEDIUM ENTERPRISE (SME) MANUFACTURERS IN THE U.S. NOW IS THE TIME TO GROW CAPACITY AND INCREASE EFFICIENCY.



Bill May  
President / CEO  
HVM



Learn more.

# HIGH VALUE

MANUFACTURING

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# Intro to Rapid Assessment of Manufacturing Operations

Is your manufacturing company maximizing efficiency, profitability, and ROI? It's time to find out.

High Value Manufacturing applies manufacturing expertise to a fine-tuned operational assessment protocol that quickly identifies causes of inefficiencies and opportunities to build value for the company. HVM's *Quick Value Tool* goes beyond standard financial metrics to investigate manufacturing issues that impact profitability.



**QUICK VALUE TOOL**

RAPID ASSESSMENT. FOCUSED EXECUTION. STRONG RESULTS

Product Scrap Percent

Work in Progress — WIP

Manufacturing Efficiency

Customer Reject Rate (ppm)

Workflow Organization

Financial Benchmarks

Inventory: Raw, Purchased, Finished

Quality Compliance & Standards

Industry Best Practices

## ➔ MEET THE EXPERTS ➔



### BECKY FERRELL

is the Lead of Supply Chain and Compliance Strategies Director at HVM. With over 35 years of Global Supply Chain experience, Becky has worked with major automotive manufacturing and Tier 1 & Tier 2 suppliers to identify opportunities and improve their operations. As an experienced Lean and Supply Chain calibrator, she is able to identify issues and offer assistance in developing gap closure plans. She currently serves as a board member on the Michigan East Chapter of ASCM, and is a certified instructor in APICS CSCP.

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### BILL MAY

founded HVM in 2015 to share his knowledge and experience with manufacturers and manufacturing stakeholders who seek to improve operations and become more profitable. During his long career in manufacturing, Bill has worked with industry giants like General Motors and Ford, at facilities across the U.S. and internationally. As a manufacturing industry thought-leader, Bill has led the HVM Leadership Team to adapt to changes in the Manufacturing Sector, such as launching "HVM Resiliency Partners" to address supply chain issues impacting client facilities.

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